



# Sino Land Company Limited

(Incorporated in Hong Kong with limited liability)

(Stock Code: 83)

21st September, 2018

To the Shareholders

Dear Sir/Madam,

## **Letter to shareholders – 2018 Annual Report**

The 2018 Annual Report of Sino Land Company Limited (the “Company”) has been prepared in both English and Chinese languages. If you wish to request for a further printed copy of the 2018 Annual Report in the language different from the one you received, please complete the enclosed Change Request Form and return to the Company’s Share Registrars, Tricor Standard Limited by post using the mailing label provided.

Please note that you are entitled at any time to change your choice of language and means of receipt of all future Corporate Communications<sup>Note</sup> from the Company by giving notice in writing to the Company’s Share Registrars. Please note that Corporate Communications in English and Chinese versions and the Change Request Form will be available on the Company’s website at [www.sino.com](http://www.sino.com).

**For environmental protection and saving of printing and mailing costs, we encourage you to take advantage of receiving Corporate Communications through the Company’s website (the “Website Version”) as it is a convenient and prompt method of communication for shareholders. It will also help to reduce consumption of the world’s natural resources and save printing and mailing costs for the Company.**

**Even if you have chosen the Website Version, you would still have the right to change your choice of means of receipt and/or language of Corporate Communications at any time by giving notice in writing to the Company or the Company’s Share Registrars by post or by email at [sinoland83-ecom@hk.tricorglobal.com](mailto:sinoland83-ecom@hk.tricorglobal.com). If you have difficulty in viewing the Website Version or gaining access to the Company’s website, upon your request in writing, the printed version of the Corporate Communications will be sent to you free of charge.**

Should you have any queries relating to this letter, please call the hotline of the Company’s Share Registrars at (852) 2980 1333 during business hours (9:00 a.m. to 5:00 p.m., Monday to Friday, excluding Hong Kong public holidays).

Yours faithfully,

For and on behalf of  
**Sino Land Company Limited**  
**Velencia Lee**  
*Company Secretary*

Encl.

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Note:

Corporate Communications include any document to be issued by the Company for your information or action, including but not limited to:

- (a) directors’ report, annual accounts together with auditor’s report and, where applicable, summary financial report;
- (b) interim report and, where applicable, summary interim report;
- (c) notice of meeting;
- (d) listing document;
- (e) circular; and
- (f) proxy form.

# Change Request Form

To: Sino Land Company Limited (the "Company")  
c/o Tricor Standard Limited  
Level 22, Hopewell Centre,  
183 Queen's Road East,  
Hong Kong.

Please tick the appropriate box to indicate your choice(s):

1.  I/We have received the 2018 Annual Report in one language and would like to receive a further printed copy of the other language as indicated below:

- |  |
|--|
| <input type="checkbox"/> English version; <b>OR</b><br><input type="checkbox"/> Chinese version. |
|--|

2.  I/We would like to change my/our choice of language and/or means of receipt of all future Corporate Communications of the Company as indicated below:

### Website Version Options

- |  |
|--|
| <input type="checkbox"/> to rely on (i) copies of the Corporate Communications posted on the Company's website in lieu of the receipt of printed copies of such documents; <b>and</b> (ii) the <b>electronic notifications</b> posted on the Company's website which notify the publication of the Corporate Communications on the Company's website; <b>OR</b><br><input type="checkbox"/> to rely on (i) copies of the Corporate Communications posted on the Company's website in lieu of the receipt of printed copies of such documents; <b>and</b> (ii) to receive an <b>email notification</b> to my/our undernoted email address of the publication of the Corporate Communications on the Company's website and the place on the website where the Corporate Communications may be accessed; <b>OR</b><br><input type="checkbox"/> to rely on (i) copies of the Corporate Communications posted on the Company's website in lieu of the receipt of printed copies of such documents; <b>and</b> (ii) to receive a <b>printed-form notification</b> sent to my/our undernoted address of the publication of the Corporate Communications on the Company's website and the place on the website where the Corporate Communications may be accessed; <b>OR</b> |
|--|

### Printed Version Options

- |   |
|---|
| <input type="checkbox"/> to receive the printed <b>English version</b> of the Corporate Communications only; <b>OR</b><br><input type="checkbox"/> to receive the printed <b>Chinese version</b> of the Corporate Communications only; <b>OR</b><br><input type="checkbox"/> to receive <b>both the printed English and Chinese versions</b> of the Corporate Communications. |
|---|

Shareholder's full name: \_\_\_\_\_ Signature: \_\_\_\_\_

Contact telephone number: \_\_\_\_\_ Date: \_\_\_\_\_

Email address: \_\_\_\_\_

Registered address: \_\_\_\_\_

### Notes:

- Please complete **all** your details clearly. **Any Change Request Form that has not been completed clearly or otherwise incorrectly completed will be void.** If your shares are held in joint names, all joint holders **or** the shareholder whose name stands first on the register of members in respect of the joint holding should sign on this Change Request Form in order to be valid.
- The above instruction will apply to all future Corporate Communications to be sent to Shareholders of the Company until you notify the Company otherwise by notice in writing.

### PERSONAL INFORMATION COLLECTION STATEMENT

"Personal Data" in this statement has the same meaning as "personal data" defined in the Personal Data (Privacy) Ordinance, Cap 486 ("PDPO"), which will include your name, contact telephone number and email and registered address.

Your supply of Personal Data is on a voluntary basis for the purpose of processing your request for receiving Corporate Communications in your chosen manners (the "Purposes"). However, failure to supply your Personal Data may result in us or our third party service providers unable to process your request for the Purposes. We may transfer your Personal Data to our subsidiaries, Share Registrars, agent, contractor, third party service provider and/or other bodies who provides administrative, computer and other services to us for use in connection with the Purposes and to such parties who are authorized by law to request the information or are otherwise relevant for the Purposes and need to receive the information. Your Personal Data will be retained for such period as may be necessary to fulfil the Purposes and for our verification and record purposes.

You have the right to request access to and/or correction of the respective Personal Data in accordance with the provisions of the PDPO. Any such request for access to and/or correction of the Personal Data should be in writing and sent by mail to the Privacy Compliance Officer of Tricor Standard Limited at the above address.

Please cut the mailing label at the bottom right corner and stick it on the envelope to return this Change Request Form to us.  
**No postage stamp necessary if posted in Hong Kong.**

### MAILING LABEL

**Tricor Standard Limited**  
**Freeport No. 37**  
**Hong Kong**